

VOIP BY FRONTIER

The cost-effective voice alternative to traditional phone lines

Today, carriers face increasing pressure to find cost-effective alternatives for their voice customers. Because traditional phone lines are increasingly expensive to maintain, which drives up prices, many customers are seeking different solutions. VoIP provides carriers an opportunity to reduce maintenance costs and offer competitive pricing to help retain existing customers and attract new ones. Additionally, VoIP allows your customers to get the most out of their existing Broadband connections.

Benefits of VoIP



Cost Efficiency – VoIP reduces the high maintenance costs associated with traditional phone lines so you can maintain profitability while offering lower prices to customers.



Customer Retention – As customers seek alternatives, providing VoIP services can help you meet demand and retain your customer base.



Market Opportunity – The VoIP market is growing rapidly, presenting a lucrative opportunity for your business to expand your service offerings and increase revenue streams.

VoIP Growth Potential

Rising costs and regulatory requirements for traditional phone lines can cause customers to consider switching to mobile services. VoIP is the ideal alternative to help your business retain customers with a cost-effective voice solution, for the growing VoIP market.

**\$108.5
BILLION**

Estimated size
of global VoIP
market by 2032

Future Market Insights

**17.4%
CAGR**

Growth rate
for Unified
Communications
services through
2030

Grand View Research

**36% OF
BUYERS**

Choose VoIP
over other voice
services

Software Advice

**UP TO
50%**

Reduction in
voice costs
for companies
choosing VoIP

Telzio

VoIP by Frontier

Buy bundled with Frontier Broadband or add over existing Frontier Broadband

- Uses existing analog phone equipment up to 8 lines

- Supports 14 of the most popular voice features
- Business has unlimited calling in the US (including P.R.)
- Business calls to Canada for \$.05/min

SOLUTION FEATURES

All free features

Anonymous Call Rejection

All Call Forwarding

Busy Call Forwarding

Selective Call Forwarding

No Answer Call Forwarding

Call Return

Call Screening

Call Trace

Call Waiting

Call Waiting Disable (Single Call)

Call Waiting Disable (Mid Call)

Do Not Disturb

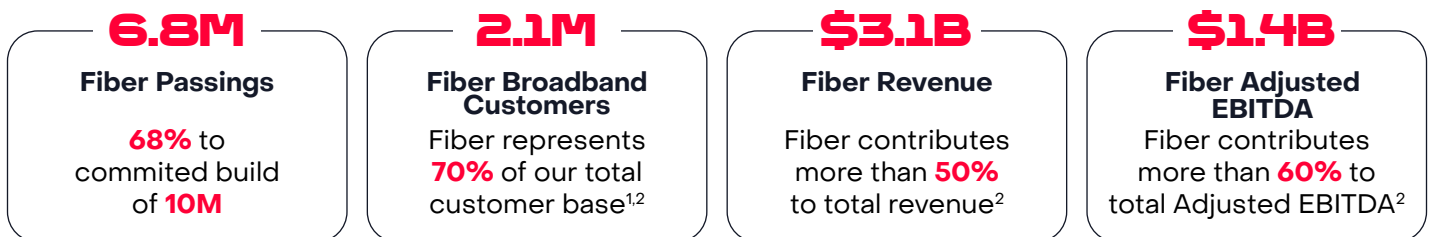
Selected Call Rejection

Why Frontier?

Frontier is a trusted telecommunications partner helping businesses meet today's challenges and technology demands. We're committed to building Gigabit America with a MEF-certified network of more than 180,000 miles of fiber in 25 states. **We are Building Gigabit America:**

- 1**
Fiber Deployment
Accelerate our fiber build
- 2**
Fiber Penetration
Win customers in our fiber footprint
- 3**
Customer Experience
Deliver an exceptional end-to-end customer journey
- 4**
Operational Efficiency
Simplify and digitize operations

The largest pure-play fiber internet company in the U.S.



Fiber now represents the majority of our customers, revenue and EBITDA

¹ Includes consumer, business and wholesale broadband customers.

² All metrics reflect last 12 months as of 3/31/24. EBITDA Adjusted EBITDA, and Fiber Adjusted EBITDA are non-GAAP measures. See Appendix slides for reconciliations to the closest GAAP measure. See Frontier supplemental trending schedules, available at <https://investor.frontiercom>, for information regarding certain GAAP and measures.

Key Operational & Financial Metrics

15.4M

Total Passings

5.2M

Fiber Passings

2.8M

Broadband Customers

1.7M

Fiber Broadband Customers

\$5.8B

Revenue

\$2.8B

Fiber Revenue

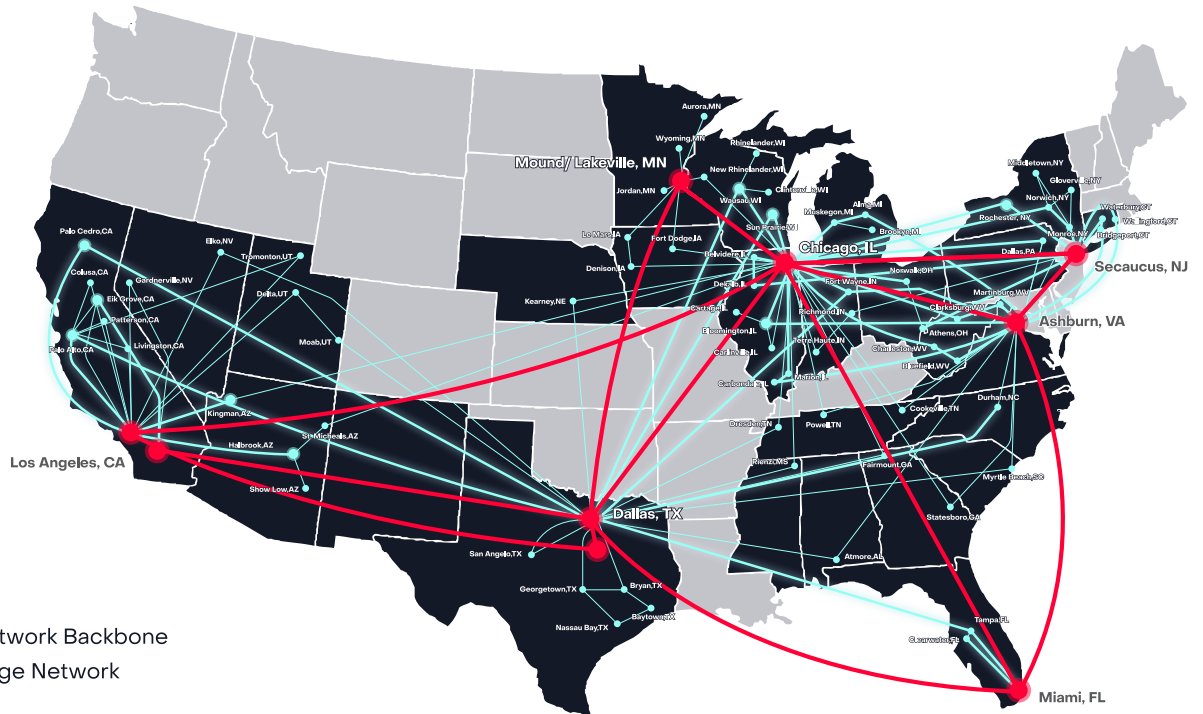
\$2.1B

Adjusted EBITDA

\$1.2B

Fiber Adjusted EBITDA

Network map



Map depicts **Frontier's** overall **Core network**. Not all points or locations interconnect and service availability may not be available in all areas.

Learn more about how VoIP by Frontier can help your business take advantage of today's growing VoIP opportunity. Contact your Frontier sales agent.